

**C**AMMARATA  
**P**ROFESSIONAL  
**S**ERVICES, LLC

142 Water Works Road  
Sewickley, PA 15143

*Put our 38 years of professional experience and  
specialized knowledge to work for you!*

# **C**AMMARATA **P**ROFESSIONAL **S**ERVICES, LLC

*a limited liability company that offers consultation, government  
relations, and training services to the human services industry*

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**BILL CAMMARATA** is president of Cammarata Professional Services, LLC (CPS) and a professional consultant, lobbyist, and management coach. He has more than 38 years of child welfare and juvenile justice experience in senior management positions within state government as well as the private sector for both nonprofit and publicly traded children- and youth-serving agencies.

As a regional director of the Office of Children, Youth, and Families for 24 years, he was administratively responsible for licensing, funding, technical assistance and consultation, regulation and policy development, and field operations in 23 Pennsylvania counties. Additionally, during his 10 years in the private sector, he implemented multi-state and international training programs and managed government-relations activities at the local, state, and federal level. Bill has also trained and consulted nationally and internationally.

His professional goal and personal commitment is to share his knowledge of the human services industry with those working in the field today. As a licensed social worker, Bill has developed a unique set of management and training skills that can meet a wide variety of client needs in a regulatory and funding environment that is fluid, uncertain, and increasingly political, as well as in a market environment that requires a higher level of product accountability than ever before.

CPS can put its professional experience and specialized knowledge to work for you. Whether your need is an expert to assist with program assessments and evaluations, a spokesperson to present your message to elected officials, or a seasoned trainer to develop your staff, CPS can help.

*CPS takes great pleasure in being able to share its*

**KNOWLEDGE, PROFESSIONALISM & COMMITMENT**

## PROGRAM MANAGEMENT ASSESSMENT & IMPROVEMENT

The human services environment grows increasingly driven by the need for accreditation, measurable service outcomes, and practice standards far above regulatory minimums—all within the reality of shrinking federal support to the states. In order to compete, agencies must operate efficiently

and with an eye to the future. CPS can help you get there with its:

- ▼ Program evaluations
- ▼ Regulatory compliance assessments
- ▼ Business environment assessments
- ▼ Policy and procedure assessments and development
- ▼ Succession planning
- ▼ Board effectiveness development
- ▼ Expert witness services

## GOVERNMENT RELATIONS & ADVOCACY SERVICES

Established relationships and professional experience are a must when it comes to working with elected officials at the city, county, state, and federal levels. As such, CPS is ready to provide you with the required inroads. Bill Cammarata has developed a clear understanding and appreciation of the importance that elected officials play in the lives of the vulnerable members within our communities and in support of the public and private agencies that serve them. He has developed positive, proven relationships with elected officials and has worked effectively with the legislative bodies located

not only in Harrisburg, PA, but also in Washington, DC; Columbus, OH; and Charleston, WV. He is a registered Pennsylvania lobbyist and a proud affiliate of Wanner Associates, a Harrisburg-based government relationships and association management firm.

Having successfully operated and managed within this arena for a number of years, CPS is fully prepared to assist you with:

- ▼ Economic impact assessments
- ▼ Access to decision-makers
- ▼ Strategic planning and positioning
- ▼ Effective government relation plan development and implementation

## INSTRUCTIONAL AND INFORMATIONAL SESSIONS

Training and knowledge are key ingredients to a smooth and efficient operating agency. CPS is well-versed with tested methods and techniques to address a wide array of organizational shifts, changes, and advances.

Presently offered are in-depth, though easy-to-grasp, training sessions in:

- ▼ Crisis management
- ▼ Political relationship development
- ▼ Organizational change management
- ▼ Leadership development